

# **Zoho Bigin**

# What is Zoho Bigin?

Zoho Bigin is a simple CRM (Customer Relationship Management) tool designed for small businesses. It helps manage contacts, track business data, and automate tasks in an easy-to-use interface.

Integrating Zoho Flow with Zoho Bigin allows users to automate tasks between applications, such as creating or updating CRM records, saving time and reducing manual effort.

Let's imagine you own a business that uses Zoho Bigin for managing calls and Google Sheets for tracking them. With Zoho Flow, you can automate the process where every time a new call is created in Zoho Bigin, it automatically updates the corresponding row in a Google Sheets document. This helps your data remain up-to-date, reduce errors, and grow your business.

# How to connect your Zoho Bigin account to Zoho Flow

- 1. Select the required trigger or action. When you select a trigger, click **Next**.
- Select an existing connection from the dropdown, and click **Done**. Otherwise, click **+New**.
   Alternatively, you can create a new connection by navigating to **Settings**, then **Connections**. Click **Create Connection** and choose **Bigin by Zoho CRM**.

•	Call created Triggers when a new call is created		
	Connection * Choose Connection		→ + New
Bigin by Zoho CRM Bigin is a customer pipeline management software that lets you manage deals, track activities and keep all the interactions with your contacts at one place.	Variable Name *		1
•			
0		Back	Done

- 3. Enter a **Connection name**, choose an option to either include all triggers and actions or only specific triggers and actions, and click **Authorize**.
- 4. If you choose to include all triggers and actions, you'll see all the data points that will be authorized for access. Click **Accept.**



## Zoho Flow 🖸 Published by Zoho 🧿

Zoho Flow would like to access the following information.

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• READ To search your data across Zoho apps.
Bigin
Zylker
<ul> <li>Get the module information in the organization</li> </ul>
<ul> <li>To get products data</li> </ul>
<ul> <li>To update products data</li> </ul>
<ul> <li>To read layout</li> </ul>
<ul> <li>To read calls data</li> </ul>
<ul> <li>To update calls data</li> </ul>
<ul> <li>To read tasks data</li> </ul>
<ul> <li>To update tasks data</li> </ul>
To read deals data

Note: When creating a connection, you'll need to select one organization if you have multiple organizations. All triggers and actions will apply only to the selected organization. If you need to work with multiple organizations, we recommend creating separate connections for each one.

5. Else if you choose to include only specific triggers and actions, you can select the ones you want to scope while excluding others. This defines the extent of Zoho Flow's access to the connected application. Click **Authorize**. You'll then be redirected to the configuration page. Click **Accept**.

	$\leftarrow$ New Connection	
	Use this connection to execute	
	<ul> <li>All triggers and actions</li> <li>Only specific triggers and actions</li> </ul>	
L	I Zoho Flow will have access only to the selected triggers and actions.	
Bigin by Zoho CRM	Triggers	
Bigin is a customer pipeline management software that lets you manage deals, track activities and keep all the interactions with your	Company updated Contact created or updated	Update product Update call
contacts at one place.		
	Pipeline record updated	Add product to pipeline record
	Pipeline record created or updated	Update company
	Task created	Fetch pipeline record
	Task updated	Fetch company
	Call created	Fetch user
	Contact created	Fetch task
	Event updated	Fetch contact
	Pipeline record stage updated to closed	Fetch call
	Product created	Fetch event
	Contact updated	Fetch product
	Call updated	Add note
	Note added	Create event
		Cancel Authorize

6. Click Done.

# **API documentation**

If you experience any Zoho CRM-related errors in your flows or if you wish to learn more about the Zoho CRM API, the API documentation can be found <u>here</u>.

Learn how to fix app-specific errors using API documentation

# Triggers and actions available in Zoho Flow

### Triggers

### **Specific to Contacts**

Contact created - Use this trigger to send a reminder to follow up with the customer and add the contact to

your CRM.

Contact created or updated - Use this trigger to send a welcome email when a new contact is created.

Contact updated - Use this trigger to update your contact list in a messaging app like Slack.

#### **Specific to Company**

Company created - Use this trigger to send a welcome email with company details like name and address. Company updated - Use this trigger to update the company's information in Zoho CRM.

#### **Specific to Pipeline**

Pipeline record created - Use this trigger to send a follow-up reminder to the team when a new pipeline record is created.

Pipeline record created or updated - Use this trigger to update the record in the project management system. Pipeline record probability updated - Use this trigger to adjust follow-up tasks based on the updated probability.

Pipeline record stage updated to closed - Use this trigger to update the team members when an existing pipeline record stage is updated to closed.

Pipeline record updated - Use this trigger to notify the sales team when the details of an existing pipeline record are updated.

#### **Specific to Product**

Product created - Use this trigger to notify the inventory management team via a messaging channel when a new product is created.

Product updated - Use this trigger to notify the sales team when any detail of an existing product is updated.

#### **Specific to Activities**

#### Calls:

Call created - Use this trigger to notify a team member when a new call is created.

Call updated - Use this trigger to send an email when any detail of an existing call is updated.

#### **Events:**

Event created - Use this trigger to send notifications to the team via Zoho Cliq/any messaging app when a new event is created.

Event updated - Use this trigger to alert the team members when any detail of an existing event is updated.

#### Task:

Task created - Use this trigger to send an email to the team member when a new task is created.

Task updated - Use this trigger to notify the task owner when any detail of an existing task is updated.

#### Specific to User

User added - Use this trigger to send an alert when a new user is added.

#### **Other triggers**

Note added - Use this trigger to notify the team member when a new note is added to a record, ensuring important updates are communicated immediately.

#### Actions

#### **Specific to Contacts**

Create or update contact - Use this action to create a new contact or update the details of an existing contact. Fetch contact - Use this action to fetch the details of an existing contact by email address, name, or ID. Update contact - Use this action to update the details of an existing contact.

#### **Specific to Company**

Create or update company - Use this action to create a new company or update the details of the company if it already exists.

Fetch company - Use this action to fetch the details of an existing company by name or ID.

Update company - Use this action to update the details of an existing company.

#### **Specific to Pipeline**

Add product to pipeline record - Use this action to add a product to the selected pipeline record. Create or update pipeline record - Use this action to create a new pipeline record or update the details of the

pipeline record if it already exists.

Fetch pipeline record - Use this action to fetch the details of an existing pipeline record by its name or ID.

Update pipeline record - Use this action to update the details of an existing pipeline record.

#### **Specific to Product**

Create or update product - Use this action to create a new product or update the details of an existing product. Fetch product - Use this action to fetch the details of an existing product by ID, name, or code. Update product - Use this action to update the details of an existing product.

#### **Specific to Activities**

#### Calls:

Create call - Use this action to create a new call.

Fetch call - Use this action to fetch the details of an existing call by its ID or the contact ID.

Update call - Use this action to update the details of an existing call.

#### **Events:**

Create event - Use this action to create a new event.

Fetch event - Use this action to fetch the details of an existing event by title or ID.

Update event - Use this action to update the details of an existing event.

#### Task:

Create task - Use this action to create a new task. Fetch task - Use this action to fetch the details of an existing task by name or ID. Update task - Use this action to update the details of an existing task.

### Specific to User

Create user - Use this action to create a new user.

Fetch user - Use this action to fetch the details of an existing user by email address or user ID.

Update user - Use this action to update the existing user.

#### **Other actions**

Add note - Use this action to add a note to the selected module.

Send email - Use this action to send an email to the specified contact.

Add tag to record - Use this action to add a tag to the specified record.

Create tag - Use this action to create a new tag in the selected module.

Remove tag from record - Use this action to remove an existing tag from the specified record.

# **Troubleshooting tips and tricks**

## 1. How to configure date time fields in Zoho Bigin?

Ensure that any field with the *date time* input type follows the format *yyyy-MM-dd'T'HH:mm:ss'Z'*. You can use the following <u>custom function</u> to convert the date fields into the required format for Zoho Bigin.

string dateformat(string dateStr, string inputFormat, string outputFormat)

{

```
myDate = dateStr.toTime(inputFormat);
```

return myDate.tostring(outputFormat);

}

Connection			
Bigin Test Connection	$\sim$	1 +	Vew
Having trouble using this connection? Test			
From * date time			
Format: yyyy-MM-ddTHH:mm:ssZ.			
2025-01-03 12:00:00			
2025-01-31 11:00:00			
Update pipeline record			
Update pipeline record		input	outpu

Here *Cf\_Date\_time* is the field name.

### 2. How does the pipeline-related trigger work?

When using pipeline-related trigger, the trigger will be activated for all pipelines within your Zoho Bigin account, not just a specific pipeline.

For example, if you use a *Pipeline record created* trigger in your workflow, the trigger will fire whenever a record is created in any pipeline, not just a particular one. However, if you wish to use the trigger for a specific pipeline, you'll need to add the filter conditions in the trigger filter criteria.

App Trigger > Bigin by Zoho CRM > Pipeline record	created > Configure	$\times$
	Pipeline record created Triggers when a new pipeline record is created	
Bigin by Zoho CRM Bigin is a customer pipeline management software that lets you manage deals, track activities and keep all the interactions with your contacts at one place.	Connection * Bigin Connection Having trouble using this connection? Test Reconnect	✓ + New
	Variable Name * trigger	
	Filter criteria          Configure the conditions that trigger this flow         Pipeline name          Contains          Sales Pipeline	Clear Filter
		⊕ Add Group
•		
	Back	Done

Here, the workflow will be triggered only when a new pipeline record is created under the *Sales Pipeline*.

### 3. How do I map fields from pipelines other than the first one in my workflow?

Only the fields from the first pipeline are directly mappable. However, all fields are available in the trigger response. You can map additional fields by using the syntax **\${trigger.<key>}**, where *trigger* is the variable name of the trigger.

For example, you select *Sales Pipeline* from the dropdown and want to map a variable *email* from the *Marketing Pipeline*.



#### Bigin by Zoho CRM - Update pipeline record

Updates the details of an existing pipeline record

Connection *	Insert variable Click fields to map to your action
Having trouble using this connection? Test	System Variables
Variable Name * trigger	date ime Current datetime (e.g. 2021-05-30T23:30:30+05:30)
Pipeline * string Select a deal pipeline to configure the fields specific to that pipeline. All generic fields will be updated regardless of the selection. However, you cannot change a deal's pipeline with this action.	Pipeline record created         C           Bigin by Zoho CRM. Pipeline record created
Sales Pipeline   Deal Owner number Map the Owner ID here.	string Account name decimal Amount date time Appointment date and time date Closing Date
Deal Name string Mandatory if the deal exist. \${trigger.Contact_Name_name} Email id email \${trigger.Created_By_email}	date time Closing Date Time number Company string Contact ID string Contact name
Secondary Contacts string Seperate multiple contact IDs by commas.	<ul> <li>string Created by</li> <li>Created by - User email address</li> <li>string Created by - User ID</li> </ul>
	Cancel Done

4. The trigger *Pipeline record stage updated to closed* works only in English.

	Choose Bigin by Zoho CRM Trigger
<b>Bigin by Zoho CRM</b> Bigin is a customer pipeline management	O Pipeline record created or updated Realtime Triggers when a new pipeline record is created or updated
	O Pipeline record probability updated Realtime Triggers when the probability of an existing pipeline record is updated
software that lets you manage deals, track activities and keep all the interactions with your contacts at one place.	Pipeline record stage updated to closed Realtime     Triggers when an existing pipeline record stage is updated to closed, won, or lost.
	O Pipeline record updated Realtime Triggers when the details of an existing pipeline record are updated
	O Product created Realtime Triggers when a new product is created
	C Dest down in which of Dealling

#### 5. Can I move a specific deal to another pipeline in Zoho Bigin?

It is not possible to move a specific deal to another pipeline, but moving deals to sub-pipelines is still

supported.

# 6. How can I use an email address as the From address other than the one used to set up my Bigin connection?

To use a different email address, you'll need to add the new address in Zoho Bigin. Follow the steps below:

- 1. Navigate to **Settings** > **Channels** > **Email**.
- 2. Click *New Email Address* to add the new email address.

Before using this email address for communication, you need to verify it. Only the verified email addresses will be listed in Zoho Flow's *From - Email address* field.

Bigin by Zoho CRM - Send email Sends an email to the specified contact	×
Connection * Bigin Connection    Having trouble using this connection? Test	Insert variable Click fields to map to your action Search variable here
Variable Name * sendEmail_3	String Owner ID     Owner name
Module name * string Choose Module name  Module record ID * string	email     Owner's email address      number     Pipeline ID      string     Pipeline name
\${trigger.Record_Creation_Source_IDs} From - Email address string	string Pipeline record ID Pipelines Name Pipelines Owner
If the From - Email address is hull, the default email will be used.         Choose From - Email address         Frank Ocean-frank@zylker.com	string     Probability filter - Comparison operator       string     Probability filter - Percentage value       string     Record Creation Source ID
Use a Custom Value Use a Custom Value Use the treat custom cannot accrease to set the value to treat. Choose Is organization email?	<ul> <li>string</li> <li>Secondary Contacts</li> <li>string</li> <li>Stage</li> <li>string</li> <li>Sub-Pipeline</li> </ul>
Template ID string Choose Template ID	string Tag

Settings	Email Templates Email Sharing Email Insights Organization Emails Deliverability	(i) Help Guide	
Users and Controls	Organization Email Addresses	+ New Email Address	
Organization	Here, you can add your organization's various departmental emails to allow your team to communicate with users		
Fields	Bigin. Before you can use these email addresses, you will first need to verify them.		
Stages			
Forms			
Automation			
Data Administration			
Toppings	No data available		
Channels			
Email			
Messages			
Phone			
Social			
Signals			