

Manage Subscriptions

Highlights

- FSM has a volume-based pricing
- Subscriptions are available with a **monthly** or **annual** billing frequency
- The calculations for upgrade are done on a **pro-rata** basis
- When you make changes to your subscription, you will receive an email notification with the details
- You will get <u>appointment credits</u> when you purchase appointments.

(i) **Permission Required**: Administrator profile

Purchase a subscription

To purchase a subscription:

- 1. Log in to Zoho FSM.
- 2. Click the profile icon at the top-right corner and click **Manage Subscription**.

	Marianne Sheehan User Id: 69176821 Zylker My Account Sign Out	×
Subscriptio 0/60 Appointmen Standard e Manage Sul	Standard Trial Image: Construction of the standard Trial	
Need Help?	?	
🗐 Help	Guide	
🔄 FAQ		
🖂 suppo	ort@zohofsm.com	

3. Click **Upgrade** for the desired edition.

You can choose the number of additional appointments you want to purchase. You can also choose the subscription frequency as **Monthly** or **Yearly**.

	Subscribe to Zoho	FSM in 4 easy steps	5
Plan	Add-Ons	Pay	Confirmation
Monthly Yearly	Get 16% discount on yea	arly subscription	
Cho	ose the number of appoi	intments you need per	month
	200	•	
OTA		DDOFFO	
STA	NDARD	PROFES	SIONAL
\$1	00	\$15	50
. //	nonth	/mo	nth
Customer Ma	nagement	STAND	ARD+
Work Order N	lanagement	🥑 Multi Day Appoi	ntments
Oispatch Cor	sole	 Assets 	
Service Report	t	Scheduled Main	tenance Plans
 Invoicing and 	Payments	📀 Date Time based	dWorkflows
Workforce Ma	anagement	Inventory Control	bl
	GRADE	UPGR	RADE

4. On the *Add-Ons* page, you can include (if needed) an invoice add-on and click **Proceed**.

	Plan •	Add-Ons	Pay	Confirmation	
Standard	200 Ap	pointments	\$100	Summary	
ADD-ONS				Subtotal Total Amount	\$120.00 \$120.00
Invoice	200) invo 🔺	\$20	PROCEE	ED

5. Enter the payment details and click **Make Payment**.

	Plan •	Add-Ons	Pay	Confirmation	1
ng Details					
Billing Name/Con	npany Name F	Phone Number	Summ	hary	
United States	3		▼ Subtota	al	\$120.0
Street Address – 2175 Rosalir	ne Ave	City Redding	Total A	Amount	\$120.00
0.116				MAKE PAYME	NT
Camornia		30001	By proc	eeding, you agree to	our <u>Privacy Polic</u> y
	Credit Card	PayPal			
	_	VI	SA		
– Card Number —					

Once the payment is done successfully, you can either navigate to the FSM application or click **View Your Subscription Details** to go to the *Dashboard* page. Your subscription details will be displayed on the *Dashboard* page.

FSM	Subscriptic	n ID: RTCW2000653437771		
Subscription Details		Change Plan	Upgrade Add-Ons	Downgrade Add-Ons
ITEM	NO. OF UNITS	TOTAL/MONTH	Next Payment	Payment History
Standard Plan	200 appointments	\$ 100.00	27 Dec 2023 (Monthly)	\$120
Invoice Add-on	200 invoice	\$ 20.00	Move to	yearly
	Net Total	\$120.00		
			Payment Method	Change Addres
			VISA	
			XXXX XXXX XXXX 1111	Exp Date 11/31
			Change Paymer	nt Method

The details of the appointments, and invoices created and subscribed for the current month can also be seen in the profile menu. The date on which the subscription will be renewed is also indicated.

Marianne Sheehan User Id: 69176821 Zylker My Account Sign Out
Subscription Standard Image 0/200 0/(200+200) Appointments Credit : 0/20 ? Reset Date: Mar 28, 2024 12:00 AM Manage Subscription Try Other Editions
Need Help?
📄 Help Guide
FAQ
Support@zohofsm.com

Change Plan

You can change your existing subscription plan. You can switch editions as well as increase or decrease the number of appointments of your current subscription. To change your existing subscription plan:

1. In the *Dashboard* page, click **Change plan**.

FSM	Subscriptic	on ID: RTCW2000653437771		
Subscription Details		Change Plan	Upgrade Add-Ons	Downgrade Add-Ons
ITEM	NO. OF UNITS	TOTAL/MONTH	Next Payment	Payment History
Standard Plan	200 appointments	\$ 100.00	27 Dec 2023 (Monthly)	\$120
Invoice Add-on	200 invoice	\$ 20.00	move to the second seco	yearly
	Net Total	\$120.00		
			Payment Method	Change Address
			VISA	
			XXXX XXXX XXXX 1111	Exp Date 11/31
			Change Paymer	nt Method

2. You can increase or decrease the number of appointments available for a month and click **Change**.



3. Click Make Payment.

Manage y	our Zoho FSM Subscrip	tion
Change Plan	Confirm Order	Confirmation
ITEM	NO. OF UNITS	TOTAL /MONTH
Plan - Standard to Standard	100 appointments	\$ 30.00
Payment Method :		VISA XXXX 1111
Amount to be paid now		\$30.00
CANCE	EL MAKE PAYMENT	

Once the payment is done successfully, click **Go To Dashboard** to find the changed subscription details.

Switch to yearly plan

If your current subscription frequency is monthly, you can switch to a yearly plan at anytime. To do so:

1. In the *Dashboard* page, click **Move to yearly**.

S FSM	Subscript	tion ID: RTCW200065343777	1	
ubscription Details		Change Plan	Upgrade Add-Ons	Downgrade Add-Ons
ITEM	NO. OF UNITS	TOTAL/MONTH	Next Payment	Payment History
Standard Plan	300 appointments	\$ 130.00	27 Dec 2023 (Monthly)	\$150
Invoice Add-on	200 invoice	\$ 20.00		yearly
	Net Total	\$150.00		
			Payment Method	Change Address
			VISA	
			XXXX XXXX XXXX 1111	Exp Date 11/31
			Change Payme	nt Method

2. Click Make Payment to continue.

The details of the calculations for the prorata amount to be paid for the yearly subscription can be viewed by clicking on the information icon [①].

Confirm Order	Confirmation	
	0	
ITEM	TOTAL /YEAR	
Payment Duration - Monthly to Yearly	\$ 1,400.00**	
Subtotal	\$ 1,400.00	
** Amount per year for existing subscription		
Payment Method :	VISA XXXX 1111	
Prorata Amount	\$1,250.00*①	
Amount to be paid now	Amount for 31 remaining days in this month's bill of	cycle:
* Amount calculated on Pro-rata basis	$\left[\begin{array}{c} \$1,400.00 - \frac{\$150.00 \times 31}{31} \\ \$1,400.00 - \frac{\$150.00 \times 31}{31} \end{array}\right] = \$1,2$	50.00
	AKE PA Amount per year	\$1,400.0
	Amount paid for existing subscription	\$150.0
	No.of remaining days in current month's bill cycle	3

You can also switch to an yearly plan while <u>purchasing add-ons</u>.

Purchase an add-on

You can purchase invoice add-ons if you are on the <u>Standard</u> plan. To do so:

1. In the *Dashboard* page, click **Upgrade Add-Ons**.

S FSM	Subscriptio	n ID: RTCW20006534377.	71	
Subscription Details		Change Plan	Upgrade Add-Ons	Downgrade Add-Ons
ITEM	NO. OF UNITS	TOTAL/YEAR	Next Payment	Payment Histor
Standard Plan	300 appointments	\$ 1,200.00	28 Nov 2024 (Yearly)	\$1,400
Invoice Add-on	200 invoice	\$ 200.00		
	Net Total	\$1,400.00	Payment Method	Change Addres
			VISA	
			XXXX XXXX XXXX 1111	Exp Date 11/31
			Change Paymen	t Method

Select the No of Units of invoices you want to purchase as add-ons. Click Proceed.
 If your subscription frequency is monthly, you will have the option Switch to Yearly. The amount for the yearly subscription of the appointments and add-ons will be shown.



3. Click **Make Payment**.

Upgrade Add-Ons	Confirm Order	Confirmation
ITEM	NO. OF UNITS	TOTAL /YEAR
Invoice	100 invoice	\$ 100.00
Payment Method :		VISA XXXX 1111
Amount to be paid now		\$100.00

Once the payment is done successfully, click **Go To Dashboard** to find the upgraded subscription details.

Downgrade add-on

You can downgrade your add-ons. You can decrease the number of add-ons in your current subscription. To downgrade your add-ons:

1. Click **Download Add-Ons**.

Downgrade Add-Ons		
Payment Histor		
\$1,500		
Change Address		
Exp Date 11/31		
Change Payment Method		

2. Select the number of add-on invoices you want to remove and click **Proceed**.



3. Click Proceed.

Manage your Zoho FSM Subscription							
Downgrade Add-Ons Confirm Downgrade Confirmation							
ITEM	NO. OF UNITS REDUCED	AFTER REDUCTION					
Invoice Add-On	50 invoice	250 invoice					
	CANCEL PROCEED)					

Once the downgrade is done successfully, click **Go To Dashboard** to find the downgraded subscription details.

You can also downgrade from the Standard plan to the Free plan using the **Change Plan** option. Refer to <u>this</u> section on how to use **Change Plan**.

Cancel subscription

To cancel a subscription:

1. In the *Dashboard* page, click **Change plan**.

2. Click **Cancel Subscription** at the bottom of the screen.

Manage your 2	Zoho FSM Subscription
Change Plan C	onfirm Order Confirmation
	0
STANDARD	PROFESSIONAL
\$1200	\$ 420
/year	/year
Customer Management	STANDARD +
Dispatch Console	Multi Day Appointments
 Service Report 	Asset Management
Invoicing and Payments	Scheduled Maintenance Plans
Workforce Management	Date Time based Workflows
300 Appointments -	60 Appointments -
CHANGE	CHANGE
	Cancel Subscri

3. Click **Confirm Downgrade** after providing a reason for cancellation.

	Change Plan	Confirm Downgrade	Confirmation
!	Help Us to Improve		
As our va	alued customer, it would I	pe a great pleasure if you can s	hare the reason to cancel FSM
subscript	ion:		
Want to	explore alternatives		
Remaining	Characters : 472		
Downg	grade automatically at the	e end of current billing cycle(ie.,	02 Mar 2024)
			IGRADE

Click **Go To Dashboard**. In the Dashboard, click **Resume Subscription** to revert to the scheduled downgrade. Click **Downgrade Immediately** to put the downgrade into effect immediately.

As per your request, we have scheduled your subscription downgrade at the end of the current billing cycle (ie., 28 Nov 2024). Please click "Resume Subscription" to revert your scheduled downgrade and continue with further purchase. Once you resume subscription, you will be automatically charged on your next renewal date (28 Nov 2024).								
Resume Subscription Downgrade Immediately								
FSM Subscription Details	Subscription	D: RTCW20006534377	71					
ITEM	NO. OF UNITS	TOTAL /YEAR	Next Payment	Payment Histo				
Standard Plan	300 appointments	\$ 1,200.00	28 Nov 2024 (Yearly)	\$1,450				
Invoice Add-on	250 invoice	\$ 250.00						
	Net Total	\$1,450.00	Payment Method	Change Addre				
			VISA XXXX XXXX XXXX 1111	Exp Date 11/31				

The subscription will be downgraded to the free plan.



Other actions

On the *Dashboard* screen, you will find other subscription-related options:

- 1. Change Payment Method
- 2. Payment History
- 3. Change Address



Trial expiry

At the end of the 15-day, free trial, you will encounter the following message:



You can proceed with one of the following options:

Upgrade to the paid plan: If you choose this option, you will be redirected to the Zoho Store page where you can <u>purchase</u> the paid edition.

Continue in free edition: You can choose to switch to the free edition.

Extend the trial: You can extend your trial period by a period of 15 days. When you choose this option, you will be required to provide certain details. The trial can be extended twice.

Extend Trial							
Contact Info							
Name	Marianne Sheehan						
Email id	l .com						
Phone	9102348512						
Company Info							
Company Name	Zylker						
Company Size	50 - 100 Employees 🔹						
Your Role in the Company							
Industry							
Why do you like to extend the trial	Need more time to explore the features						
Expected Org Usage	60 Appointments / month						
		Cancel Submit					

Try Editions

At any point, you can switch to the 15-day trial of other editions. To switch to another edition:

1. Click the profile icon at the top-right corner and click **Try Other Editions**.

Marianne Sheehan User Id: 78482287 Zylker My Account Sign Out
Subscription Standard Image Subscription Image Subscription Try Other Editions
Need Help?Image: Help GuideImage: FAQImage: Support@zohofsm.com

2. Click **Try Now** for the desired edition.

You will get to use the other edition for a trial period of 15 days. You can use the trial version of Zoho FSM for a maximum of 45 days (this includes any trial period before purchase). If you have used up your 45 days of trial period, then you will not be able to use this option.



You can switch back to your paid edition anytime by clicking on **Switch Back To [Edition Name]**. Trying another edition doesn't affect the existing duration of your subscription period.

Marianne Sheehan User Id: 78482287 Zylker My Account Sign Out
Subscription Standard
🛗 0/60 🗐 0/60 🧮 0/10 GB Appointments Credit : 0/6 ?
Reset Date: Jul 18, 2024 12:00 AM
Professional edition trial expires in 14 day(s)
Manage Subscription Switch Back To Standard
Need Help?
📄 Help Guide
FAQ
🔀 support@zohofsm.com

You can also try the other editions when you are in the Free edition.



Appointment Credits

When you purchase appointments, you will also get appointment credits amounting to 10% of the appointments purchased. These credits will be valid during that Billing Cycle. You can see the details of these credits by clicking the profile icon at the top-right corner. Click on the **Info** [⑦] icon to see more details.

	Marianne Sheehan User Id: 69176821 Zylker My Account Sign Out	X
Subscription 1/300 Appointments Reset Date: Ma Manage Subs	Standard (Standard) (Credit : 0/30) (ar 19, 2024 12:00 AM) (Scription) Try Other Editions	
Need Help? Help Gu FAQ Support	uide t@zohofsm.com	

() **Important**: Do bear in mind that the credits you use will affect the appointment count from the next billing cycle. The number of credits (appointments) that you use will be deducted from the appointment count of the next billing cycle.

Example

The user has a subscription for 300 appointments. The user uses 12 credits. In the next billing cycle, when the appointment count is replenished, instead of 300, they will only be getting 288 (300-12) appointments.

Click on the **Info** [⑦] icon to see the details.

Companies Endeavour Pvt L	Ltd					Marianne Sheehan User Id: 69176821	
🕿 mail@endeavour.com 🛛 🖮 Ma	arianne Sheehan					Zylker My Account Sign Out	
Details		Timeline Dashboard C	ontacts Addresses Notes	Related list			_
💮 Website	Usage History					,	
Company Type	Billing Cycle	Opening Balance Monthly Limit - Previous Month Credi	Appointment Usage (Appointments Usage + Credit Usage)	Credit Usage	Invoice Usage Invoice Usage / (Free Invoice	0 ⑦	
C Phone Mobile	Mar 19 - Apr 18	288 (300-12)	0/288	0/30	0/300	Try Other Editions	
🖂 Email mail@endeavour.ce	Feb 19 - Mar 18	300 (300-0)	312 (300+12) / 300	12/30	20/300		
(§) Currency USD							
S Exchange Rate 1						.com	
Address	Current Month Details Appointments -288 / 30	0, Appointments Credit -0/30, Invoices -0/30	0 Reset Date - Apr 19, 2024 12:00 AM				
 Service Address SERVICE ADDRESSUPDAT 						⑦ Help	

In case you upgrade before the renewal date, the number of credits used will be added to the count of appointments used. The credits used will be disregarded. Consider that the user has a subscription for 300 appointments. The user uses 12 credits.



The user purchases 100 more appointments. Then, the total appointment usage will be 312 and the credit used will be 0.

Marianne Sheehan User Id: 69176821 Zylker My Account	Out
Subscription Standard	
312/400 4/400 Appointments Credit : 0/40 ?	
Reset Date: Mar 19, 2024 12:00 AM	
Manage Subscription Try Other	Editions
Need Help?	
📄 Help Guide	
FAQ	
🖂 support@zohofsm.com	

When can you use them?

You will be able to use the credits when you have exhausted all of your purchased appointments for the Billing Cycle. Using credits, you can thus continue creating appointments without having to make a new purchase before the next renewal date. When you attempt to create a service appointment after your purchased appointments have been exhausted, then you will be shown a message as shown in the screenshot below.

- **Continue**: Choose this if you want to create the appointment using the credits.
- **Upgrade**: Choose this if you want to purchase more appointments.

伝 FSM Home Customers - W	fork Order Management 🗸	Dispatch Console	Services And	Create Service Appoint	tment		
Work Orders > WO33 TV wall mounting New @ Service Not yet Invoiced	Marianne Sheehan A	ppointments Limit	Reached!		×		
Work Order Details	← Timeline Yo Yo Service Appo	ou've reached your appoi ou can still create anothe eached. LearnMore	intment limit for o	current billing cycle nts before your credit limit is	antity: 1		
R Parent Work Order	Service Appointme	ent(s) yet to be schedule	ed for the follc	Upgrade Cont	tinue	•	
Contact Details Image: Company Endeavour Pvt Ltd Image: Contact Lucy Robins Image: Contact Lucy Robins	TV Installation	(SVC-58)		Exchange Rate Scheduled Start Date Time Scheduled End Date Time Service Resource	1 Feb 28, 2024 Feb 28, 2024	12:40 PM 01:40 PM	
Mobile Address Territory Zylker Service Address Service Address	•					Cancel Schedule	Schedule and Dispatch
Here is yo							

(i) Points to remember

- Unused credits don't get carried over to the next Billing Cycle.
- Except in the Free edition, appointment credits will be available in all the editions, including in the trial versions of Zoho FSM.
- When a time sheet is ended, the credits will automatically be used if the user has exhausted the available appointments.